



X-FAB

Capital Markets Update

December 4, 2024

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Investor Day 2023

A brief look back

- Strong demand across all end markets & technologies
 - › strong automotive & industrial growth driven by “electrification of everything”
- Strong desire to secure supply
 - › chip shortage & allocation scenario
 - › introduction of long-term agreements with customers
 - › decision to expand capacity to support long-term demand



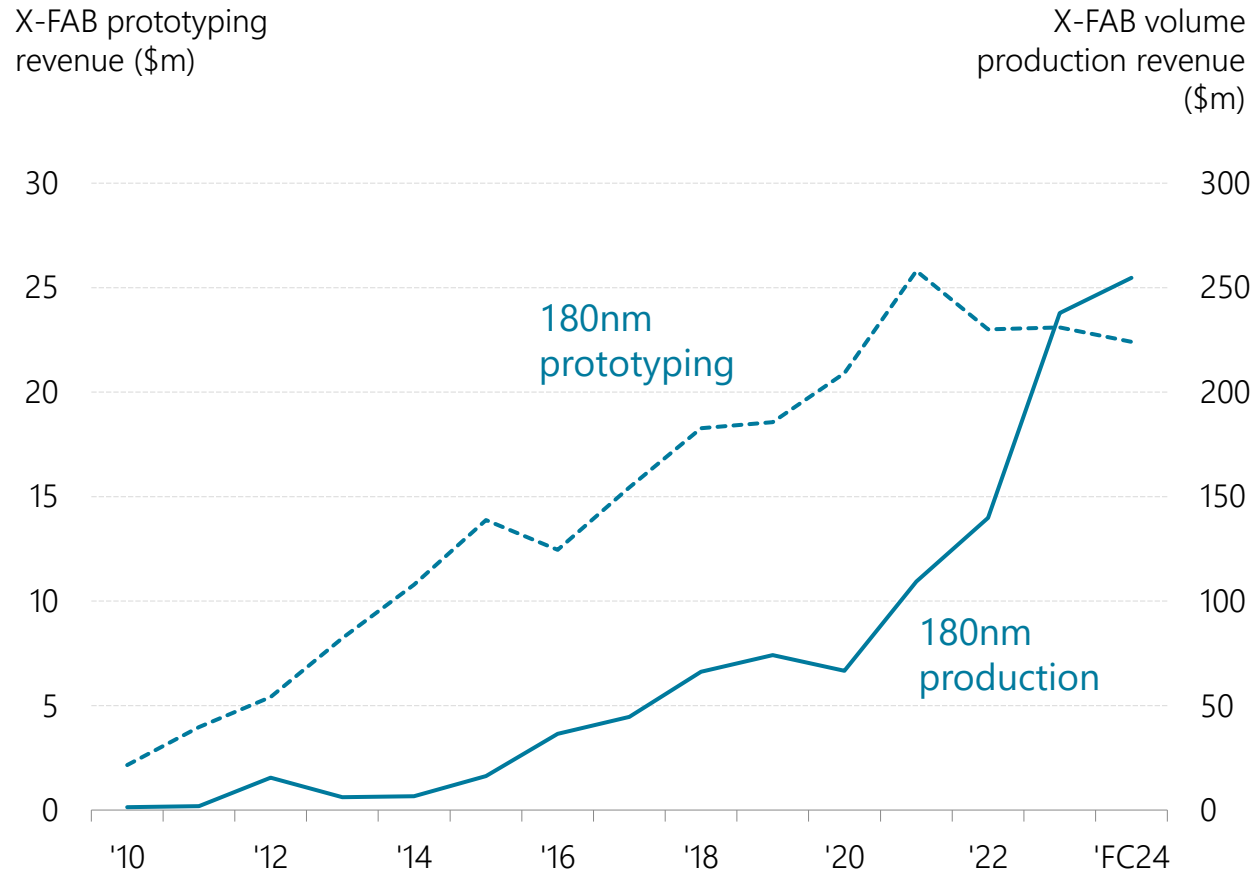
What has changed?

Inventory corrections following a period of high inventory build-up

- Destocking and short-term ordering behavior
 - end of capacity allocation globally
 - global uncertainties and geopolitical tensions impacting customers' behavior
 - deceleration of global SiC power market growth due to slower EV growth in the EU and the US
 - bullwhip effect



What has not changed?



- > Strong underlying growth drivers
- > Benefiting from long-term agreements with customers
- > Continued strength of X-FAB's 180nm CMOS business

Our business

Where we stand today & expectations going forward

X-FAB's business

Focus on three end markets

Automotive



Industrial

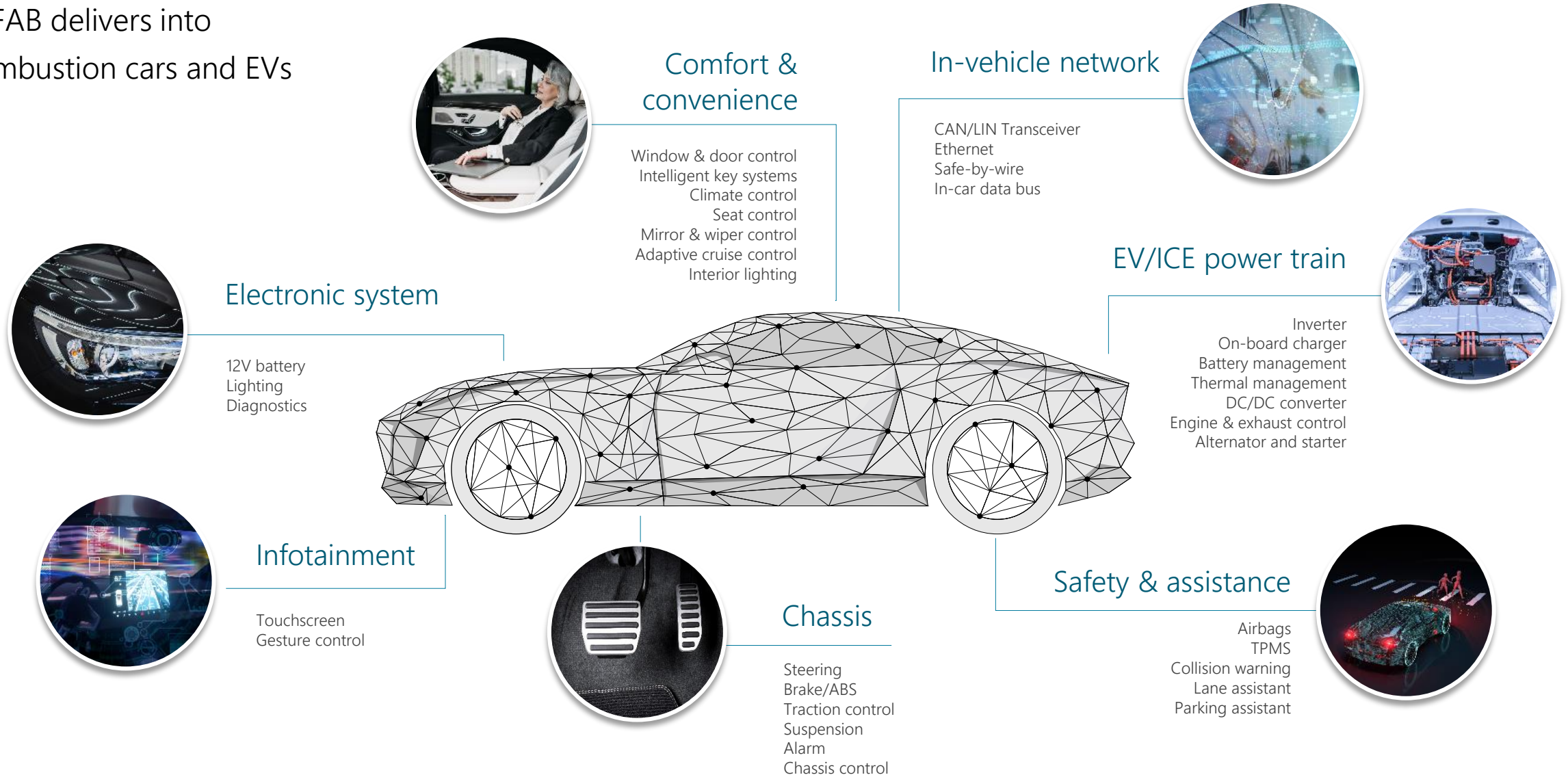


Medical



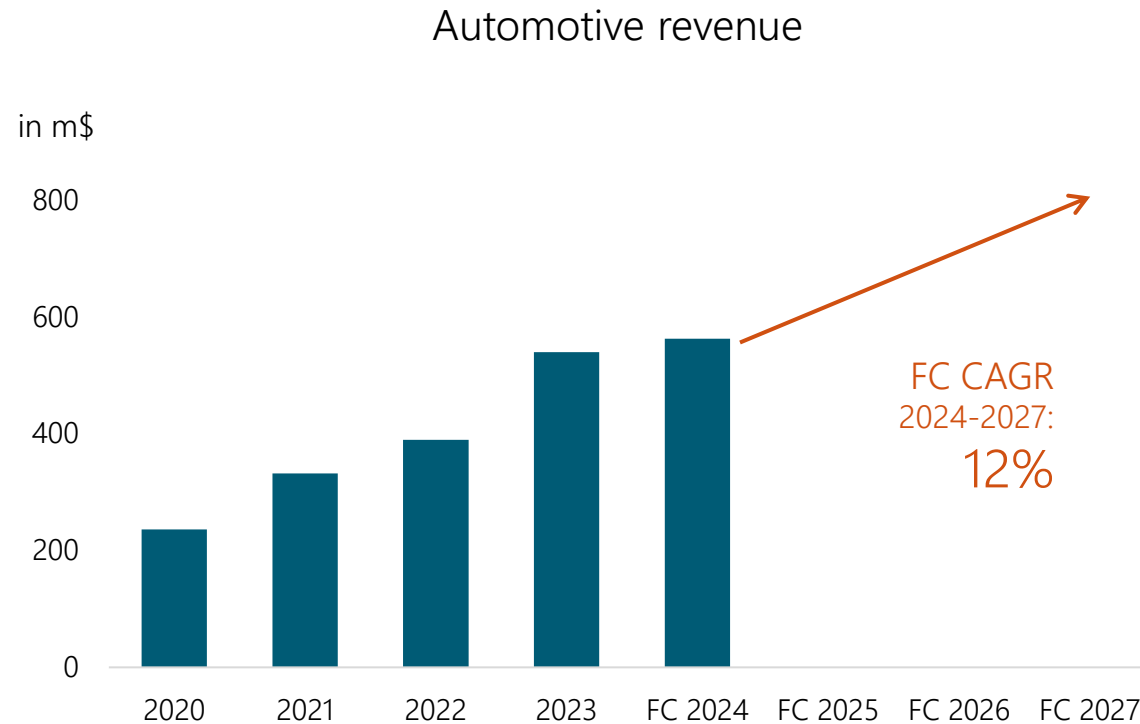
X-FAB's business – Automotive

X-FAB delivers into
combustion cars and EVs



X-FAB's business – Automotive

Electronic content increase and transition to electric mobility for long-term growth



- > Strong design pipeline with high-growth applications, e. g. battery management, thermal management, etc.
- > Strong growth in 180nm CMOS
 - still capacity constrained in 2024
- > Current headwinds caused by inventory corrections

X-FAB's business – Industrial

“Electrification of everything” and “smart everywhere”
driving growth in industrial



Data center & AI

- > Power management
- > Thermal management
- > Photonics

Renewable energy

- > Residential energy storage
- > Inverter for PV
- > Gate drivers for wind turbines



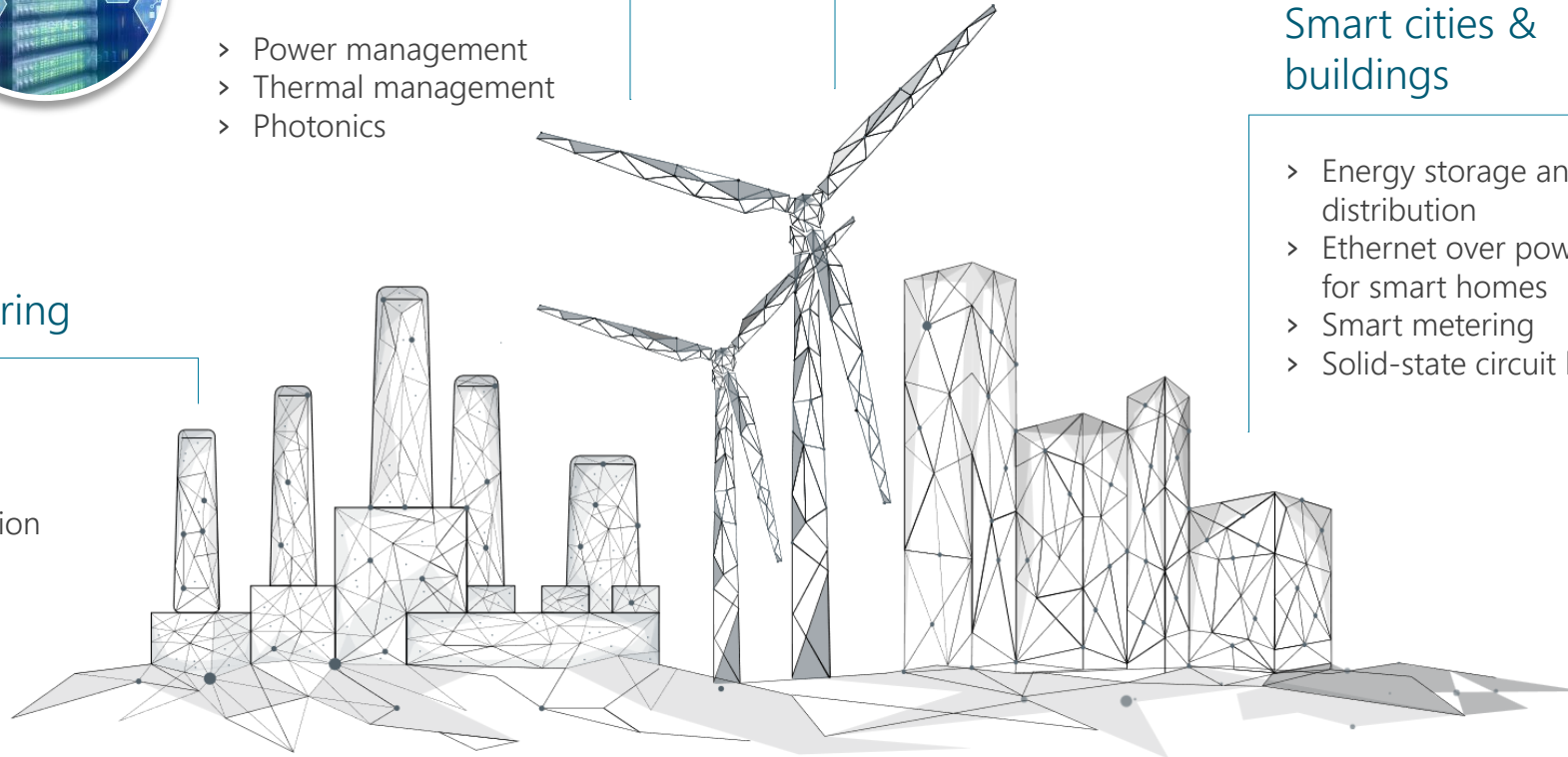
Smart cities & buildings

- > Energy storage and distribution
- > Ethernet over power line for smart homes
- > Smart metering
- > Solid-state circuit breakers

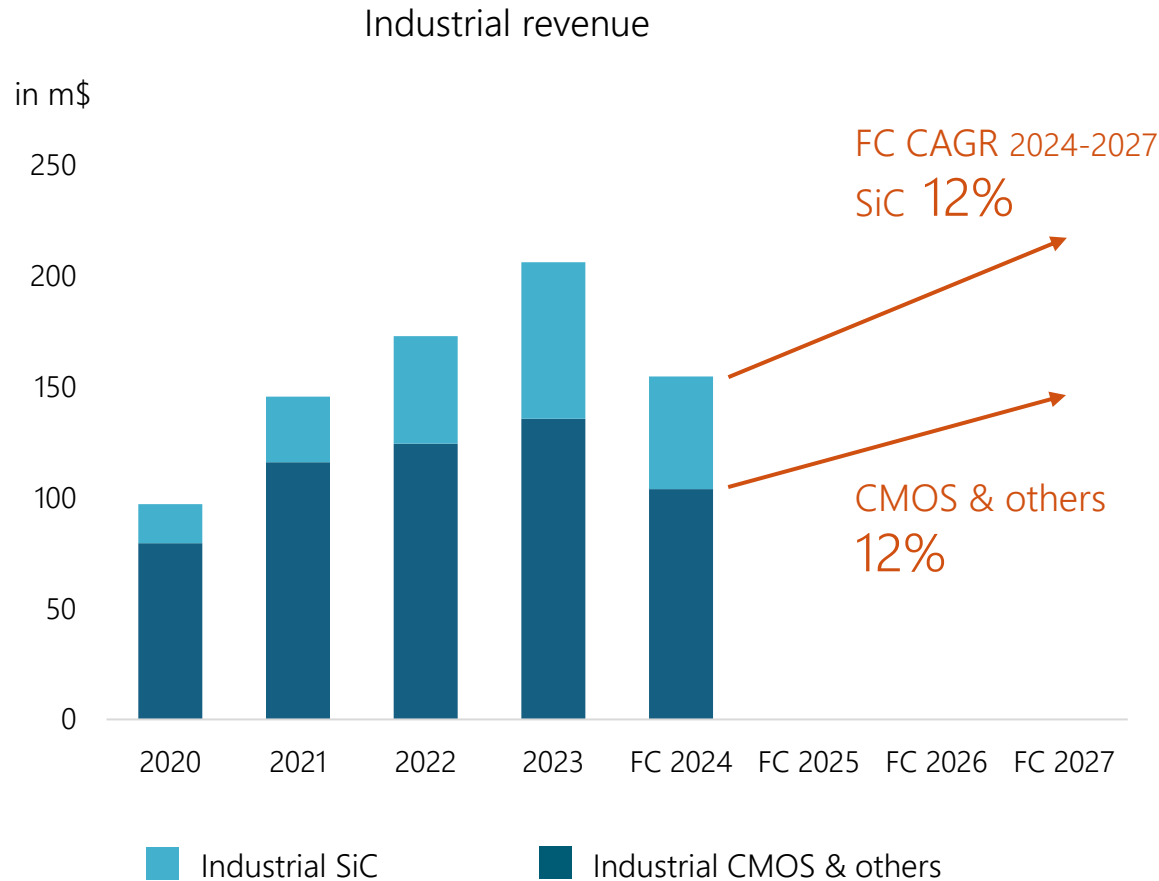


Smart manufacturing

- > Robotics
- > Machine-to-machine communication



X-FAB's business – Industrial



- › Diverse and highly fragmented business
- › Industrial applications continue to leverage X-FAB's robust technologies
- › Current headwind due to inventory corrections
- › SiC growth supported by continued strong prototyping
- › >90% of SiC business is industrial today
 - automotive SiC expected to grow faster in the next three years

X-FAB's business – Medical



Personal medical devices

- > Hearing aids, cochlear implants
- > Pacemaker
- > Contactless thermometer
- > Glucose meter

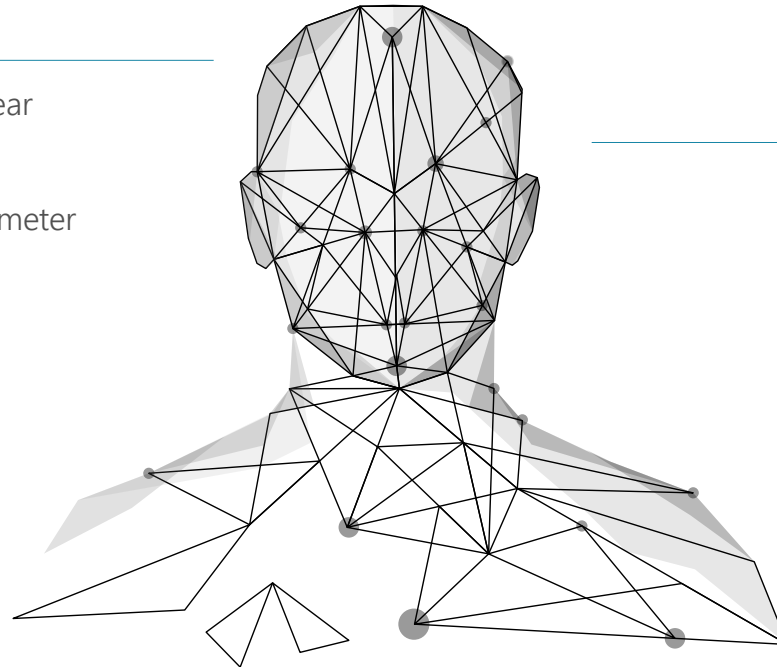
Medical equipment

- > Medical ultrasound
- > Xray
- > CT scanner



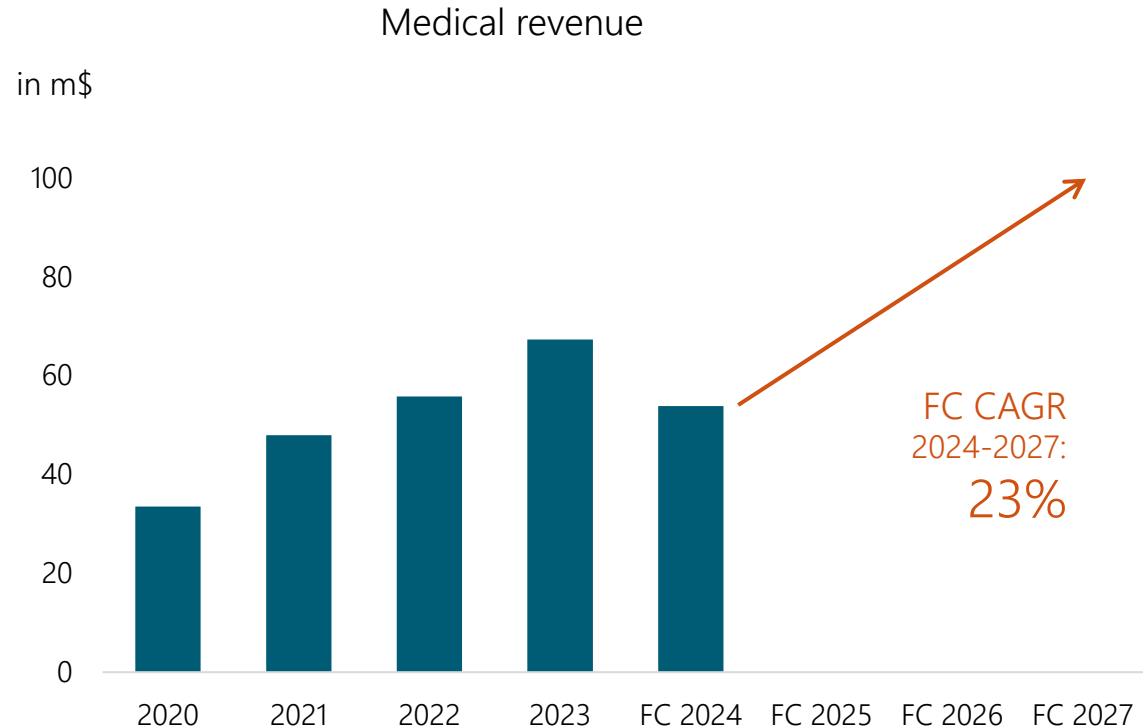
Lab-on-a-chip

- > Drug testing & development
- > Fast sepsis detection
- > DNA sequencing



X-FAB's business – Medical

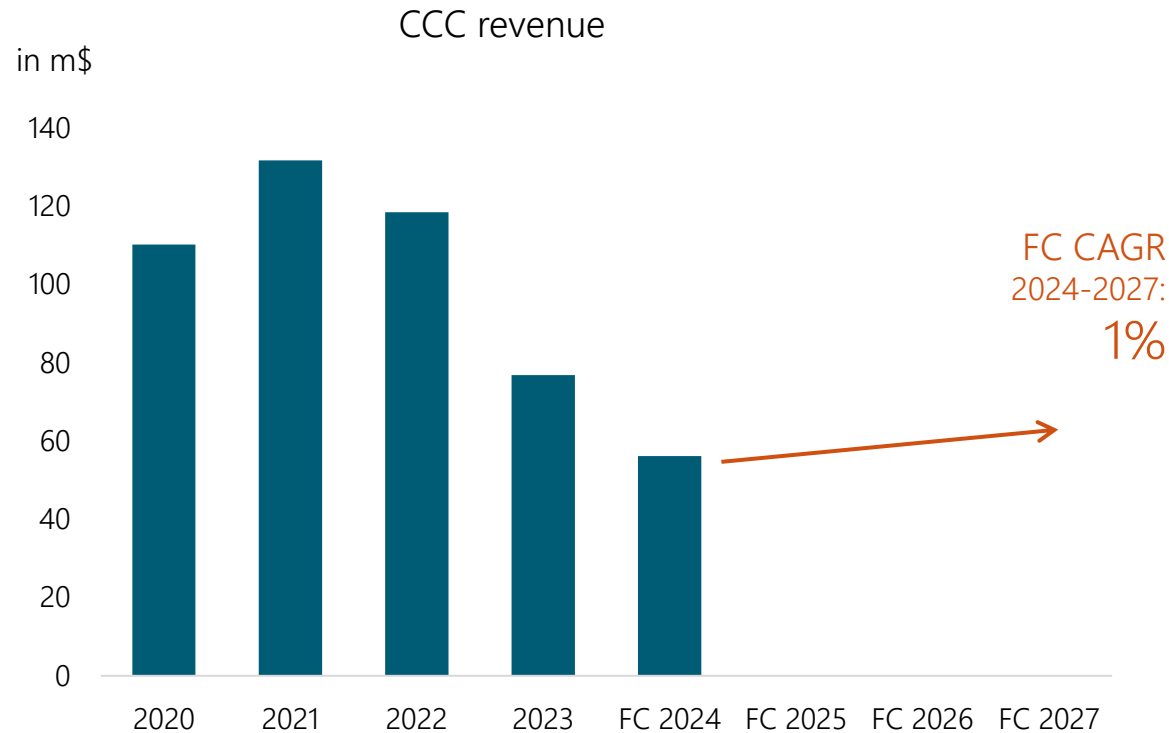
High-value added business driving efficiency in healthcare



- > Highly differentiated products exploiting X-FAB Microsystems expertise
 - 3D wafer scale integration, noble metals, thermopiles, etc.
- > High-potential applications
 - DNA sequencing, advanced echography, CT scan, etc.
- > Bookings recovering
- > Strong design pipeline

X-FAB's business – CCC*

Playing out the strengths of X-FAB

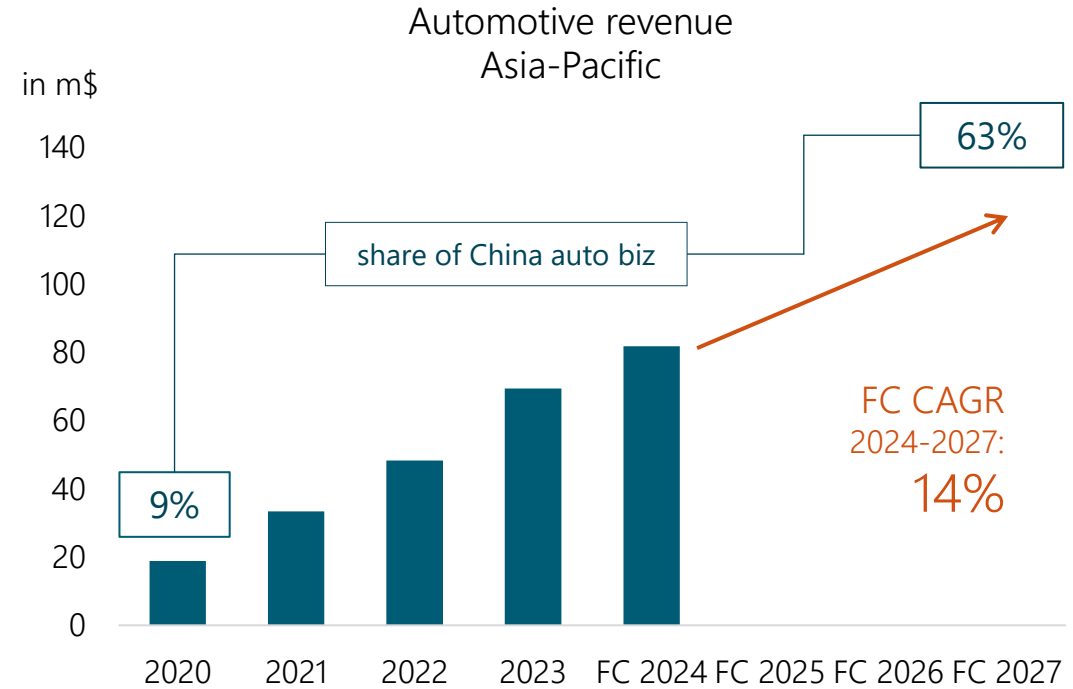
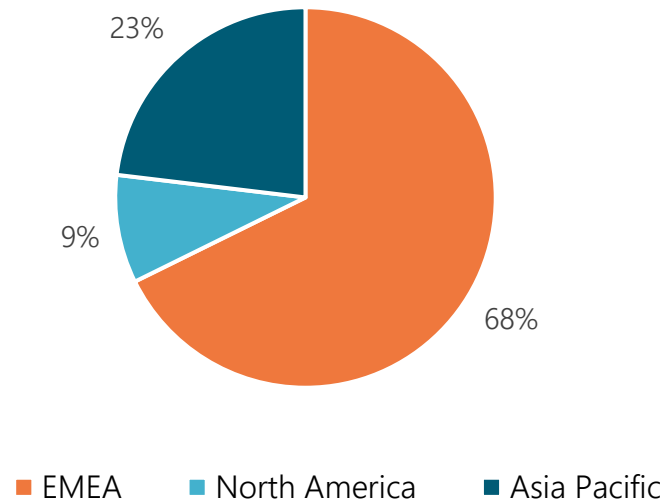


- CCC business focused on cross-selling X-FAB technologies
 - low-margin legacy business phased-out completely
- Niche applications benefiting from X-FAB's high-voltage or sensors expertise
- Improved margins going forward

*Consumer, Communications & Computer

X-FAB's business – by region

Revenue share by region
FC 2024



Strong auto growth in China driven by EVs

Expansions & capex

Expand to meet demand

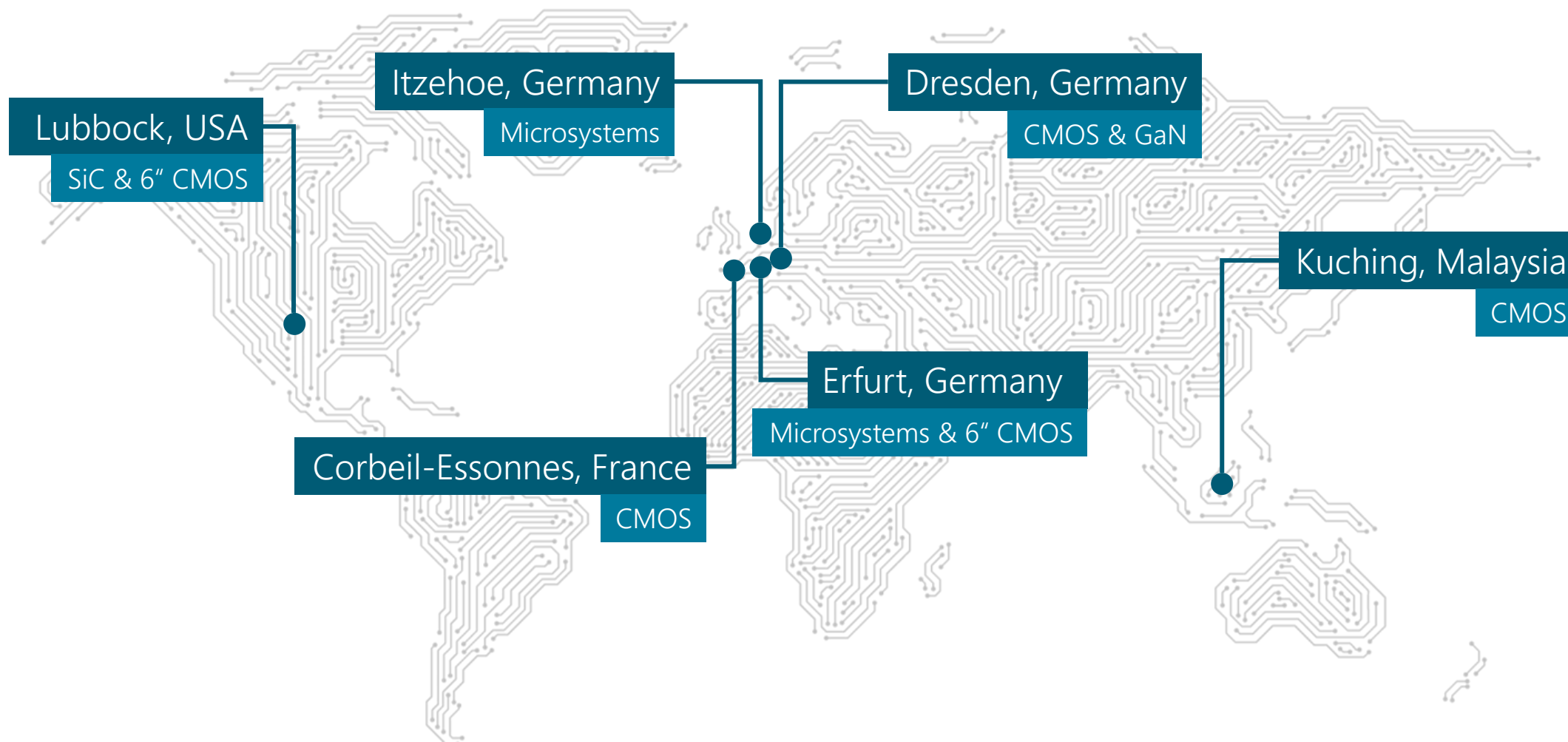
Ensuring the future success of X-FAB

- Continue to **invest in R&D** to stay at the forefront of innovation
 - CMOS roadmap
 - high-performance SiC and microsystems

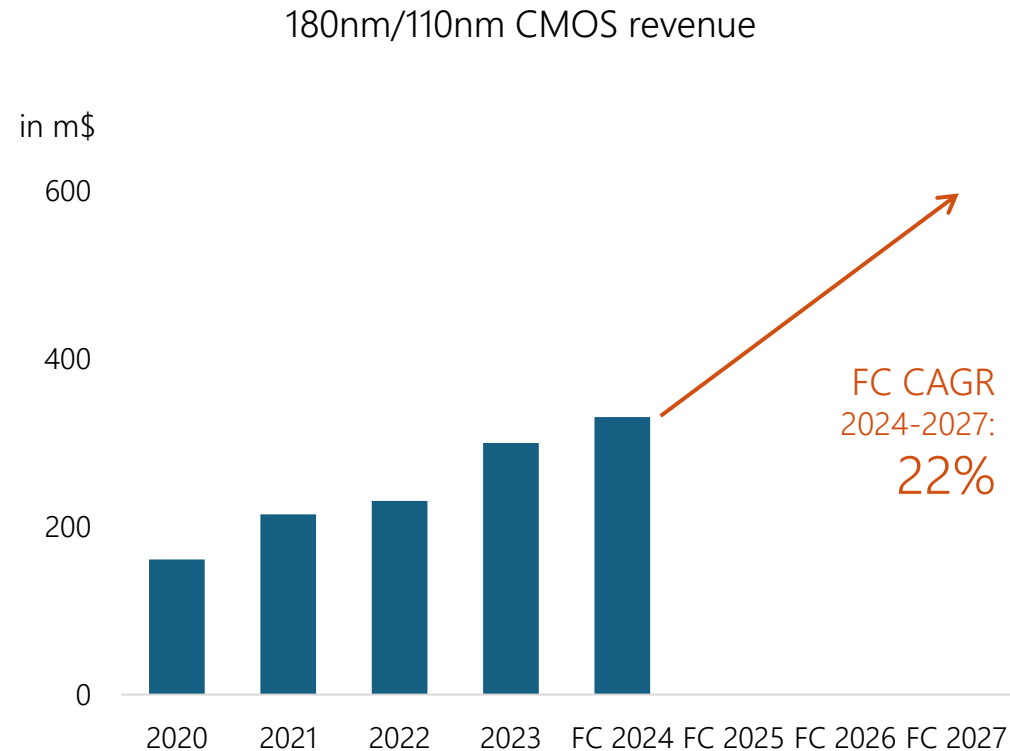
- Execute **manufacturing expansions** to ensure reliable supply going forward
 - focus on 180nm & 110nm CMOS capacity in Malaysia and France
 - further develop capabilities and expand our capacity to execute our microsystems roadmap
 - well prepared for recovery and growth of SiC business in Texas
 - leverage operational performance improvements with automation and economies of scale

Manufacturing expertise worldwide

Specialty CMOS, Microsystems and Power (SiC & GaN)



Expansions and capex – 180nm/110nm CMOS



Status expansion program 2023-2025

- > Sites: Kuching and Corbeil-Essonnes
- > Total capex: USD 750 million
 - 85% completed
- > Fully available by: Q3 2026
- > Capacity increase from Q4 2022: +170%
- > Revenue contribution in 2024: 40%

Construction area in Q1 2024

X-FAB Sarawak

Construction area today

X-FAB Sarawak

Warehouse

New clean room

Central utility building

Construction area today

X-FAB Sarawak

KELUAR

Moving into the new
clean room area

X-FAB Sarawak



Moving into the new
clean room area

X-FAB Sarawak



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X-FAB France



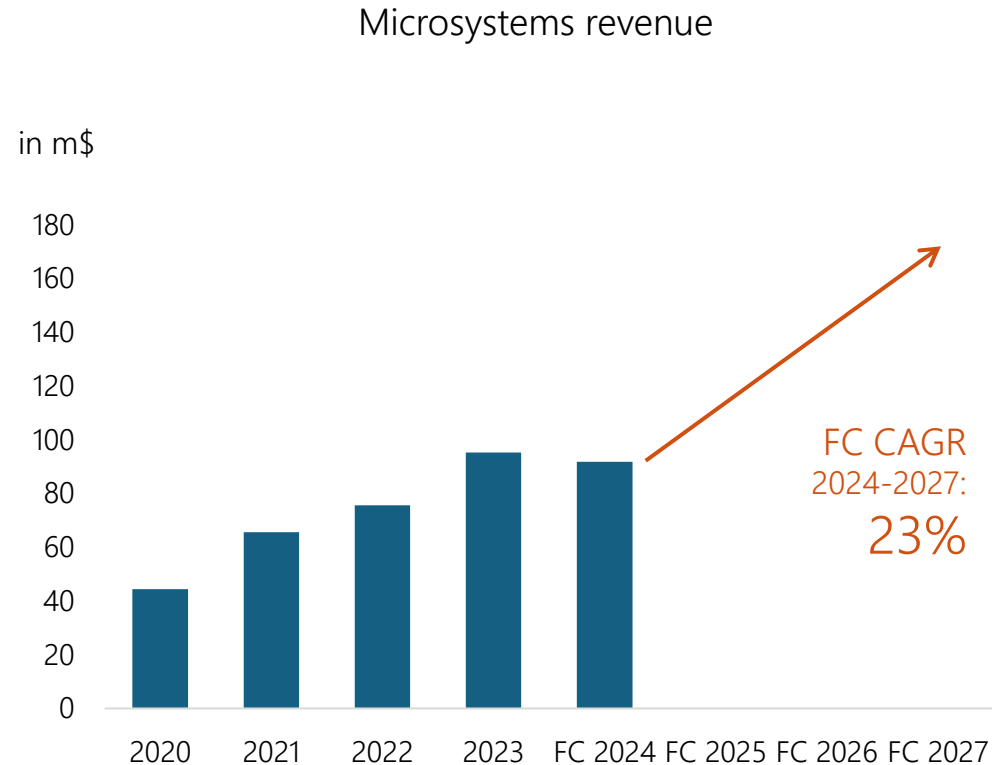
Expansion area

X-FAB France

Equipment up and running

X-FAB France

Expansions and capex – Microsystems



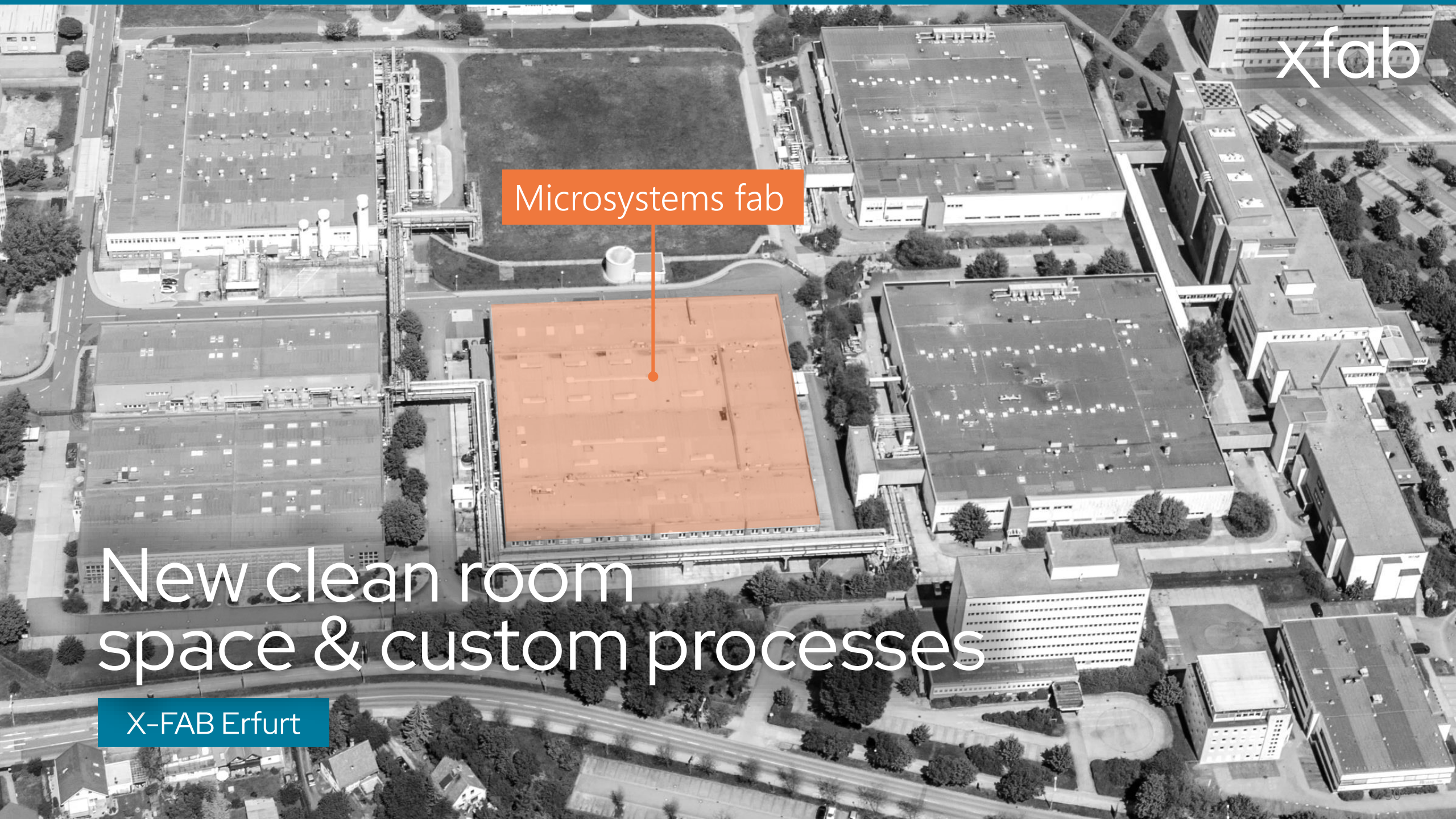
Status expansion program 2023-2025

- > Site: Erfurt
- > Total capex: USD 59 million
 - 40% completed
- > Capacity increase: +60%
- > Fully available by: Q1 2026
- > Revenue contribution 2024: 11%
- > Additional expansions driven by customer-specific projects

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X-FAB Erfurt



An aerial photograph of an industrial complex. A large, rectangular building with a bright orange roof is the central focus. It is surrounded by several other large industrial buildings with grey roofs. There are parking lots, roads, and some greenery interspersed between the buildings. The overall scene is a high-angle, wide-area shot of a manufacturing or research facility.

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Microsystems fab

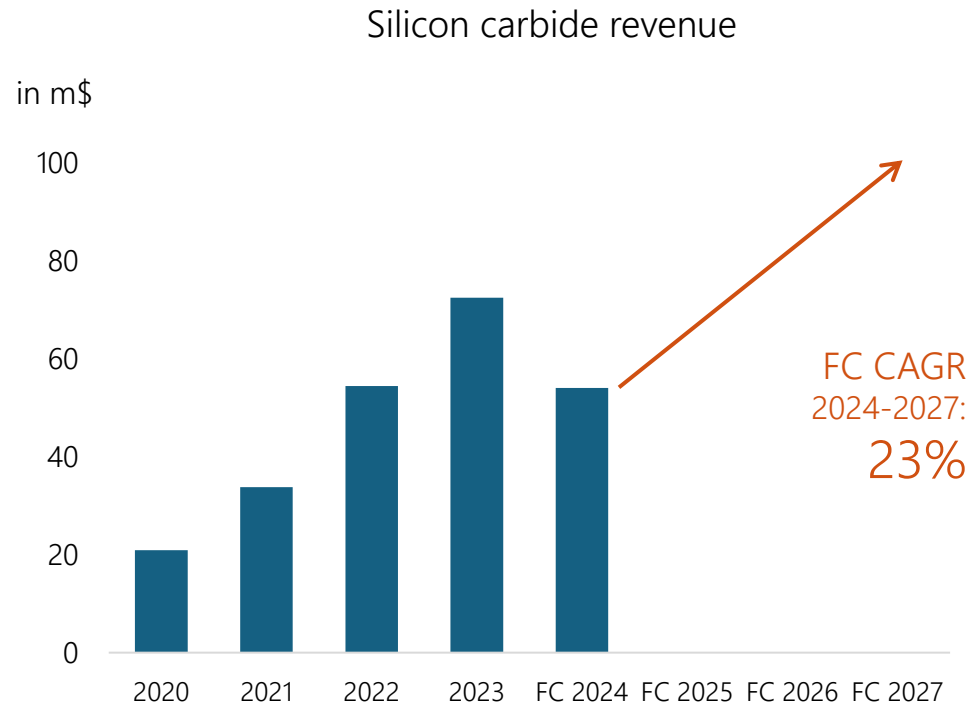
New clean room
space & custom processes

X-FAB Erfurt

New clean room space & custom processes

X-FAB Erfurt

Expansions and capex – Silicon carbide



Status expansion program 2023-2025

- > SiC invest halted due to market weakness
- > Capex spent: USD 100 million
- > Prepared for strong growth without additional invest:
 - installed capacity: 7,500 wspm
 - current run rate: 2,000 wspm
- > Leveraging US Chips Act going forward
- > Customer-specific development activities increasing year-on-year

wspm = wafer starts per month

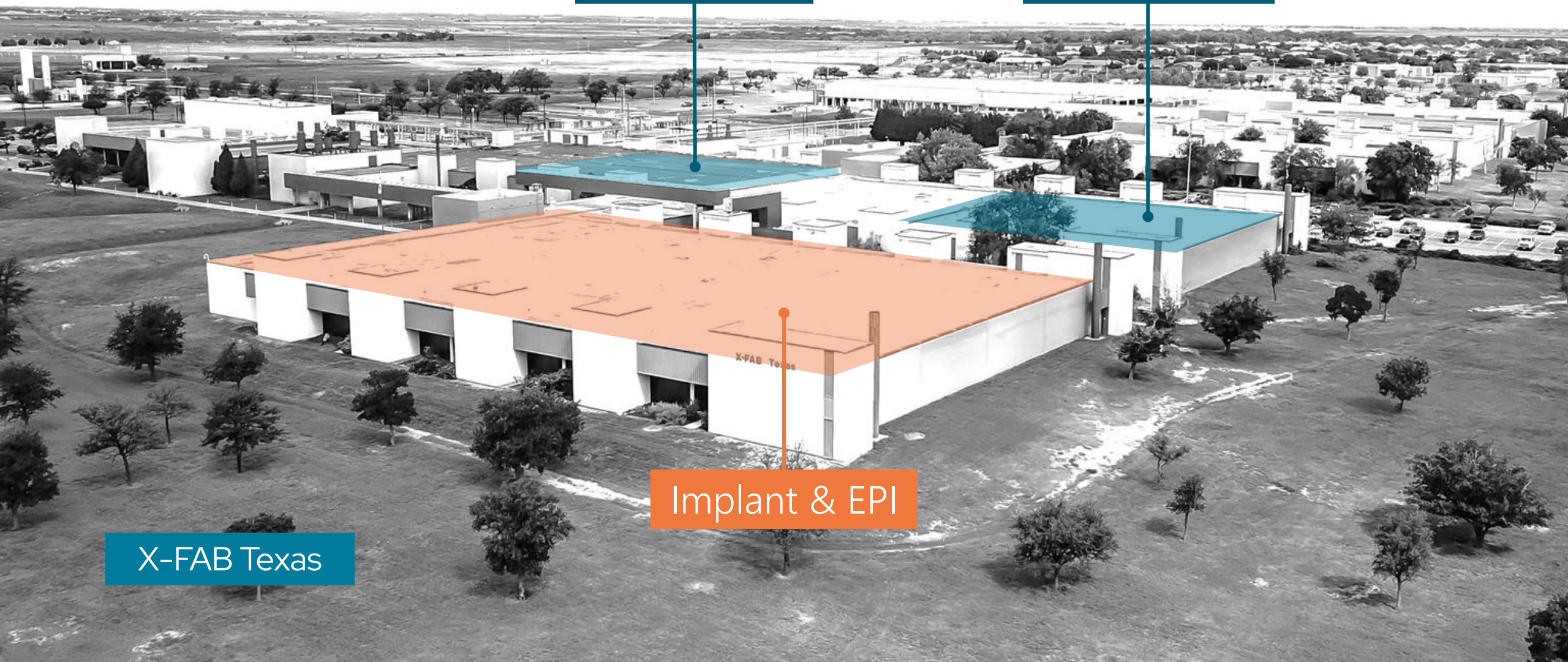
X-FAB Texas

CMOS & SiC

CMOS & SiC

Implant & EPI

X-FAB Texas



Equipment moved in new
clean room area

X-FAB Texas

Ready to increase
capacity

X-FAB Texas

Expansions and capex – Other technologies

- **GaN**

- expansion to establish GaN base capacity in Dresden completed

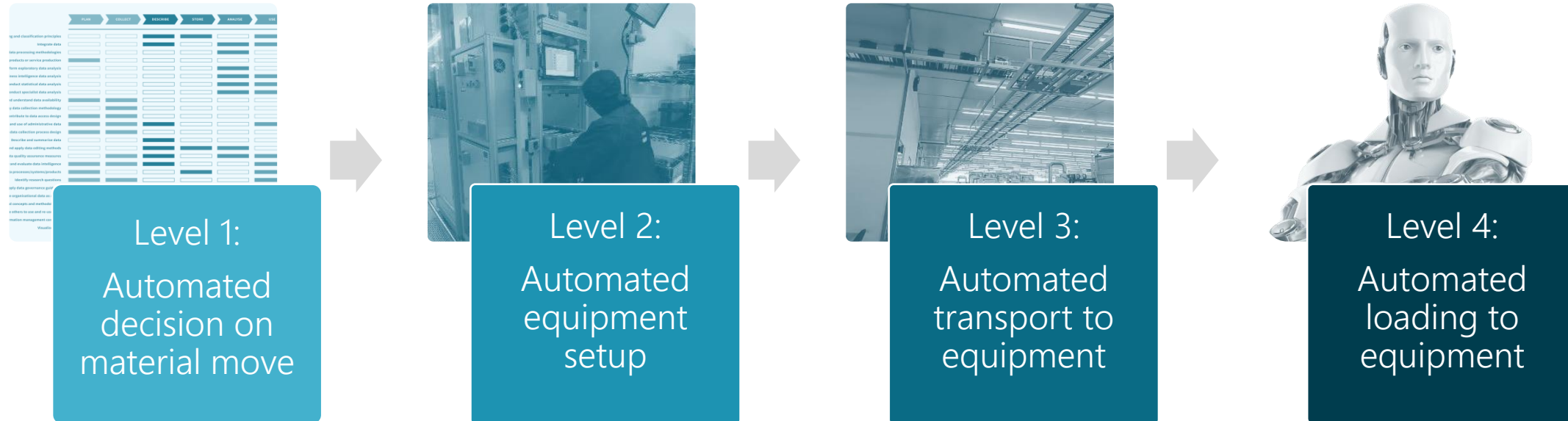
- **350nm CMOS**

- continuous invest in automation for productivity improvements
- initially planned outsourcing to third parties halted due to business softening

- **0.6-micron CMOS on 150mm wafers**

- no invest in CMOS technologies on 150mm wafers
- adjustment of X-FAB's 150mm CMOS manufacturing footprint to demand will improve cost structure

Digital Transformation: Automation roadmap



> Status

- all sites engaged in level 1 and 2
- level 3 just started in Kuching and Dresden
- ROI justification prior to the start of any new project

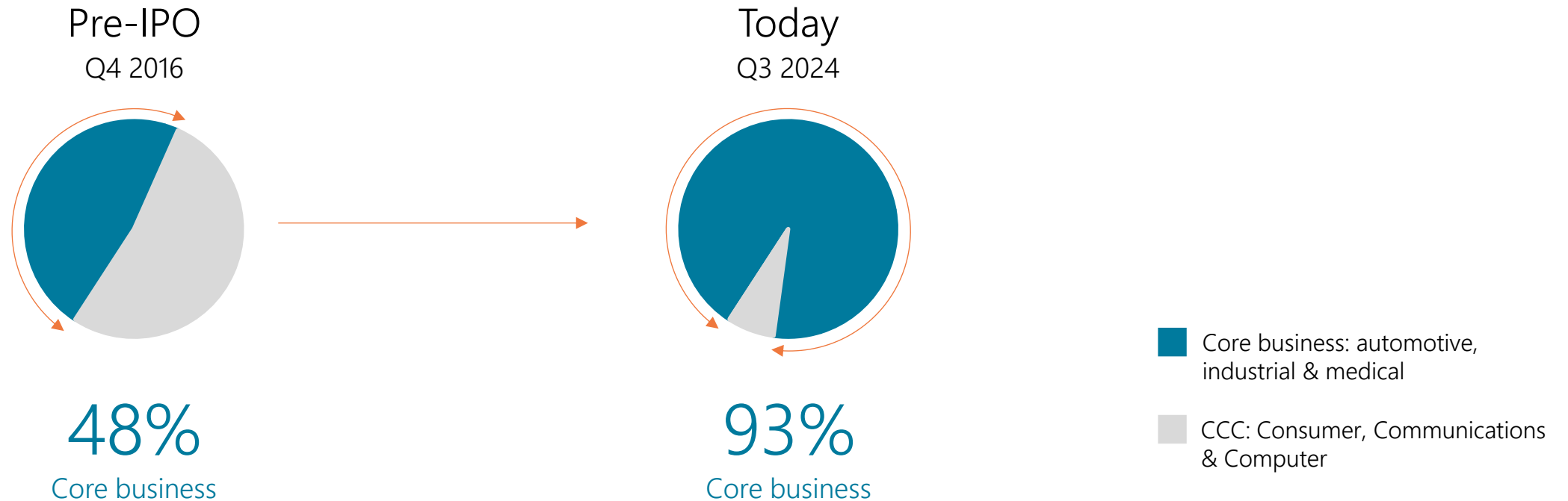
> Benefits

- more capacity, improved quality and cost, less variability
- synergies across sites
- significant opportunities for assets utilization improvement

Financial model

Successful business transformation

Increased share of high-value add automotive, industrial and medical business



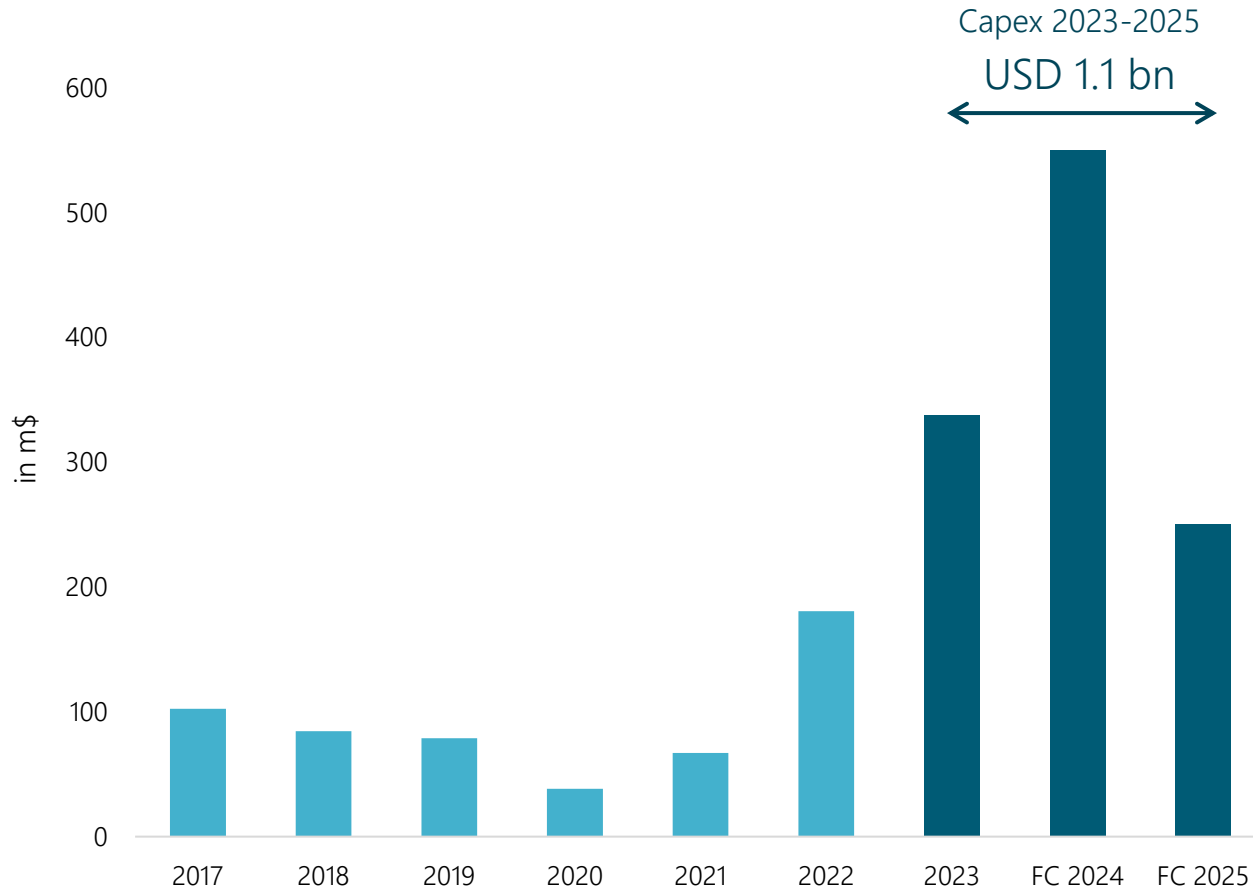
Profitability set to increase

Key drivers for profitability improvement going forward

Top line growth	› strong 180nm CMOS design pipeline › recovery of SiC business › growth of Microsystems business › CCC business with higher profitability
Increasing share of high value-added business	› transition to more and more complex technologies
Increasing wafer output based on productivity improvements	› optimization and automation projects
Turnaround X-FAB France	› EBITDA breakeven reached in Q3 2024 › completed capex program will allow to double the site's revenue
Economies of scale	› cost advantages driven by increased production output in existing sites

Investing to support strong growth

Capex evolution*

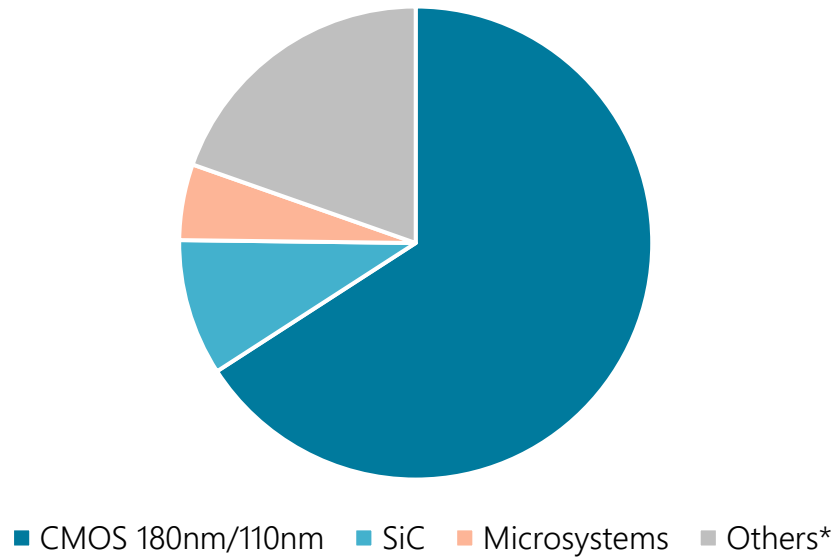


*total capex including maintenance capex

- › Expansion projects will be completed in H1 2025
 - positive free cash flow in H2 2025
- › Back to normalized capex level in 2026 and beyond:
 - capex ratio of 15%
 - thereof maintenance capex: 5%
 - thereof expansion capex 10%
 - leverage Chip Act fundings

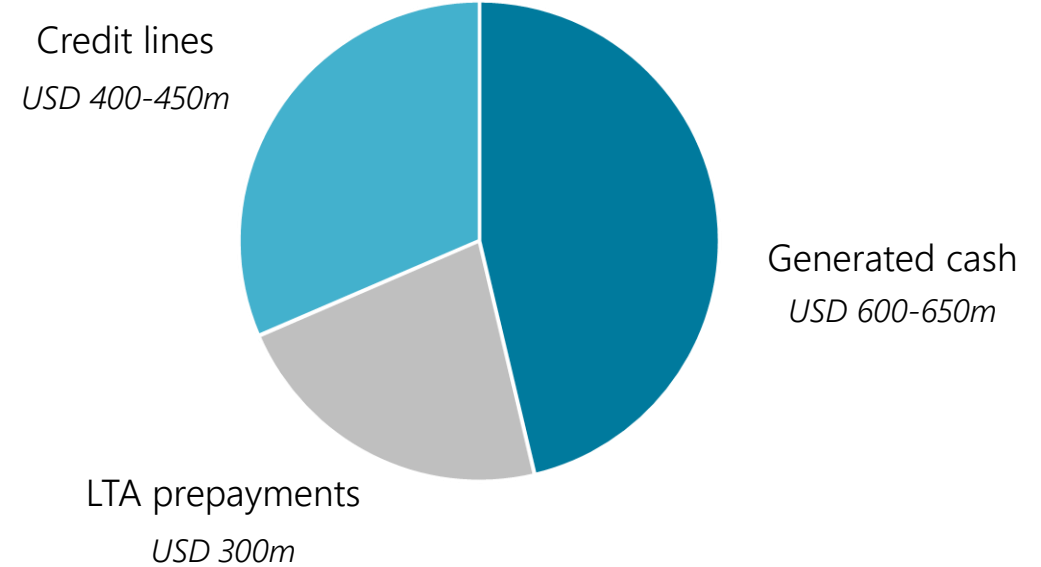
Capex per technology and financing

Capex per technology
2023-2025



66% of X-FAB's capex program to support demand for 180nm/110nm CMOS technology

Financing structure
2023-2025



Financing of USD 1.1 bn capex in the period of 2023-2025 fully secured

*includes maintenance, automation, GaN

Financial targets

	Target 2026	Outlook FY 2030
Revenue	USD ~1.05 billion	USD ~1.5 billion
EBITDA margin	~30%	~35%
CAPEX	USD ~160 million 15% of revenue	USD ~225 million 15% of revenue
Free cash flow*	USD ~155 million	USD ~300 million

*EBITDA minus capex

Key take-aways

- Strong long-term growth drivers
 - “electrification of everything” to counter global warming
 - “smart medical applications” to better manage aging populations
- Capex essential to serve the strong 180nm CMOS pipeline
- Double-digit growth in all focus markets and technologies over the next three years
- Expansions on track with invest to be completed in H1 2025
 - positive free cash flow in H2 2025 and beyond





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Thank you.

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